

# NBDPA PORTFOLIO



## **Sponsorship Opportunities:**

- National Programs and Services
- Local Programs and Services
- Technology Conference
- Career Fair and Technology Expo

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## About NBDPA



National Black Data Processing Associates, (NBDPA), is a non-for-profit professional association founded in 1975 in Philadelphia, PA. NBDPA has grown into a national organization with over 40 chapters chartered throughout the United States. Organization membership is open to all with expressed interest in the information industry regardless of race, sex, religious beliefs, or national origin.

### Our Mission

NBDPA is a global member-focused technology organization that delivers programs and services for the professional well being of its stakeholders.

### Our Vision

To be a powerful advocate for our stakeholders' interests within the global technology industry.

### Our Profile

- Founded in Philadelphia in 1975
- 2,100 members in over 50 chapters nationwide
- 21,000 on-line community
- Strong programs "Advancing Careers from the Classroom to the Boardroom"
- Annual National Technology Conference & Career Fair Expo

### Our Demographics

NBDPA members represent all ethnicities, age groups, and income levels. We are geographically disbursed across the country with a growing international following in Canada, England, France and Ghana.

- 60% of NBDPA members are IT Professionals (e.g. software developers, business analysts, testers, project managers, etc.)
- 25% are high school and college students
- 10% are entrepreneurs and consultants
- 5% are managers and senior executives



## Portfolio Overview

The information included in this portfolio describes our programs and services and the value of these offerings at the national and local levels. In addition to the benefits for sponsors described in this portfolio, NBDPA will go all out to make your generous contributions known to our members and the communities we serve as we take our members *From the Classroom to the Boardroom*.

Sponsors may contribute any amount directly to the National Office to offset the organization's operating budget. Contributions may also be made directly to the NBDPA Education and Technology Foundation (BETF), our fundraising arm which is recognized as a tax-exempt unit under section 501(c)3 of the Internal Revenue Code.

Sponsorship can either be financial or in-kind (donation of equipment, software, services or other non-cash items). Your recognition level is achieved by calculating the amounts of the various sponsorships, advertising and in-kind programs in which your company participates at the national or local level or both. All support must be documented on the registration form included with this portfolio.

Please know that our sponsorship program is adaptable to meet the needs of your organization. We will customize a sponsorship package for you, *based on your needs*, to create a successful partnership.



RECOGNITION LEVELS	
PLATINUM	\$100,000
DIAMOND	75,000
GOLD	50,000
SILVER	25,000
BRONZE	10,000
CORPORATE SPONSOR	\$ 5,000
CORPORATE SUPPORTER	\$100 - \$ 4,999

## Programs and Services - Students

The NBDPA Student Information Technology Education and Scholarship (SITES) Program is our pre-college program that puts hundreds of high school students each year on a more firm path to college and eventually the IT profession. Early preparation of the next IT generation is a primary emphasis for NBDPA.

NBDPA works at the community level to give students hands-on experience to generate interest in the computer field providing seminars, workshops and training that culminates with the High School Computer Competition at National BDPA's Annual Technology Conference. Here students from across the country match their skills in extensive oral and written exams and a five-hour web programming assignment.

Your generous sponsorship of this great program will help students explore technology development as a career option and highlight the career opportunities that are available to them as a profession. Our pre-college motivational programs, which include the following key events, are making a tremendous difference in bringing African-Americans into the industry and your help can bring even more students into the loop:

- High School Computer Camp
- Regional High School Computer Competitions
- National High School Computer Competition
- National Youth Technology Camp
- Mentoring Program

In addition to our programs for high school students, we also have several for college students, including the College Student Internship Program. This matches our corporate sponsors with members majoring in Computer Science, Computer Engineering or an IT-related curriculum.

You have an opportunity at the national level to provide much-needed support by sponsoring our Annual National Conference High School Computer Competition and other programs.

## Programs and Services - Professionals

NBDPA gives professionals, executives, and entrepreneurs a pathway from the classroom to the boardroom through education, mentoring, business networking and services that enhance innovation, technical skills, business savvy and personal growth. As a professional services organization, we offer members nationwide access to job opportunities, career building workshops, seminars and important business contacts. Listed below are some of the programs established to meet our lofty vision, mission and objectives. We ask for your support as we move towards that glorious future.

### **National BDPA Career Center and Talent Management System**

The Career Center provides a cost effective solution for employers to reach a diverse group of college students, graduates, and technical professionals.

### **National Advertising**

NBDPA publications have the important goal of improving the communication and visibility of companies looking to reach the best and brightest professionals and students.

### **Black Family Technology Awareness Week (BFTAW)**

BFTAW is a public awareness campaign to communicate the value of technology in the black community and its importance in educating and preparing black children for future careers. NBDPA chapters conduct activities such as hands-on demonstrations, computer classes, and technology fairs.

### **National Webinars**

The webinar series is available to members at no charge. The webinar series features nationally prominent and influential speakers on topics and skills that will improve personal competencies, such as the technical innovations, dynamics of leadership, managing change, and much more.

### **National BDPA Technology Conference**

The conference is designed to inform, motivate and encourage networking for professionals in the IT industry. During the four-day conference, participants can expect to share their experiences with peers, attend the career fair; explore the displays at the technology expo, and participate in a wide array of workshops and seminars reflecting leading-edge technologies and strategies.

### **ITSMF Executive Protégé Program (EPP)**

This program is sponsored by Information Technology Senior Management Forum (ITSMF) for our members who are interested in moving to executive level careers within the IT industry. The goal of the program is to fill the pipeline with the next generation of IT professionals of color.

## Programs and Services – Local Chapter

### Advertising

There are a number of advertising opportunities for corporations within our local chapters. These ad-buys can occur within chapter newsletters, websites, monthly program meetings and annual banquets.

### Chapter Program Meetings & Webinars

Chapters provide monthly program meetings for face-to-face networking and education in each of our chapter cities. We also produce a monthly webinar for education and networking opportunities by members & supporters who do not live in a city with a chapter.

### High School Computer Camps

Chapters offer an intense series of youth training programs that promote academics in computer science, stimulate greater interest in information technology and introduce the “team concept” used in government and corporate work environments.

### Student internship Program (SIP)

SIP partners our corporate sponsors with our college members majoring in computer science, computer engineering or an IT-related curriculum. Academic courses are combined with practical on-the-job experience to help students prepare for immediate employment and advancement in technical careers.

### Black Family Technology Awareness Week

Local chapters in partnership with sponsors conduct hands-on demonstrations, computer classes, and technology fairs providing access to technology and technology education in addition to highlighting the black achievers who have leveraged an interest in math, science or technology to build successful careers and the wide range of opportunities open in these areas.

### Networking

Networking takes place at the monthly program meetings; however it also occurs at committee meetings, special interest groups discussing various IT topics, study groups for IT certifications, annual education banquets, annual awards luncheons and online communities in various NBDPA social networks.

## Annual National Technology Conference

The Annual National Technology Conference is NBDPA's premier career development and business networking event. It also provides our sponsors with a tremendous vehicle to invest in programs and exposure opportunities that pay back significant dividends. IT professionals and executives from across the country gather for seminars, workshops plenary sessions, numerous networking events and a gala ball on the closing night. In addition, an equal number of high school and college students assemble to learn, showcase their tech skills, meet role models and develop relationships that advance their drive toward a future career in IT.

NBDPA's conference gives you many choices to make your company's presence felt while building your pipeline of IT talent and enhancing your market reputation in the community. Our staff can help you create a winning combination that meets your business and marketing needs.

### Conference Receptions and Meals

Throughout the four-day event, there are receptions, lunch/plenary sessions, hospitality suites and the awards gala. Some of these events are specifically for target audiences such as our student members, senior executives and chapter presidents. Others, such as the opening ceremony and awards gala are for all conference participants.

### NBDPA Golf Classic

Golf is the de facto mainstay of business networking worldwide. NBDPA's Conference Golf Classic offers you both powerful networking and sponsorship opportunities to reach influential IT professionals and executives. Your company can be the lead sponsor of the entire event or sponsor specific events within the Classic.

### Advertising and Promotions

NBDPA offers sponsors and other organizations excellent venues in which to advertise their products and services. For questions regarding advertising and publication details, email: [marketing@bdpa.org](mailto:marketing@bdpa.org).

- Conference Program Guide
- Career Fair Guide
- Web Banner on [www.bdpa.org](http://www.bdpa.org) Website
- Lanyards, Conference Bags, Signage

### Annual Career Fair and Technology Expo

In addition to the seminars and workshops at the Annual Technology Conference, the Career Fair and Technology Expo, open to the public, attracts thousands of minority job seekers looking for new and exciting opportunities.





# Portfolio Registration Form

Date: \_\_\_\_\_ NBDPA Account Manager: \_\_\_\_\_

Company: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Voice: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Division/Department: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

TOTAL SPONSORSHIP: \$ \_\_\_\_\_

### Payment Information:

Invoice       Check Enclosed       Credit Card: (Circle One) AMEX VISA MC DISCOVER  
Card# \_\_\_\_\_ CVV: \_\_\_\_\_ Exp Date (mm/yy): \_\_\_\_\_

Name on Card: \_\_\_\_\_

Card Billing Address, City, State and ZIP: \_\_\_\_\_

### Instructions:

1. Enter your contact information above
2. Write your company name on each of the pages
3. Check off items you wish to sponsor below
4. Enter subtotals in right column
5. Calculate total sponsorship and enter it on the "Total Sponsorship" line above
6. Select your payment method
  - a. Please add a 5% transaction fee for credit card payments
  - b. Make checks payable to National BDPA
7. Email, fax or mail your completed sponsorship form (all pages with selections) to:  
**Email: [corpsales@bdpa.org](mailto:corpsales@bdpa.org)      Fax: (301) 560-8300**  
**Mail to: National BDPA, 9500 Arena Drive, Suite 350, Largo, MD 20774**

<b>FOR INTERNAL USE ONLY</b>	
<input type="checkbox"/> NATIONAL BILLING	<input type="checkbox"/> LOCAL BILLING

All payments must be received no later than August 1, 2012.  
Payment terms are net 30.

# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

NATIONAL SPONSORSHIP			
<p><b>Basic Corporate Sponsor Package</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Unlimited Access to Talent Management System</li> <li><input type="checkbox"/> Ten (10) Corporate Memberships</li> <li><input type="checkbox"/> Your Corporate Logo in the Sponsorship Section</li> <li><input type="checkbox"/> Web Link from NBDPA Site to Your Site</li> </ul>	\$5,000		_____
<p><b>Corporate Sponsored Memberships</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Corporate Membership (10)</li> <li><input type="checkbox"/> Lifetime Member</li> <li><input type="checkbox"/> Adult</li> <li><input type="checkbox"/> Adult 5-year</li> <li><input type="checkbox"/> Student (Full-Time)</li> <li><input type="checkbox"/> HSCC Team 5-year</li> </ul>	<p style="text-align: center;">\$1,000</p> <p style="text-align: center;">\$1,000</p> <p style="text-align: center;">\$100</p> <p style="text-align: center;">\$400</p> <p style="text-align: center;">\$25</p> <p style="text-align: center;">\$625</p>	<p>Qty: _____</p> <p>Qty: _____</p> <p>Qty: _____</p> <p>Qty: _____</p> <p>Qty: _____</p> <p>Qty: _____</p>	<p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p> <p>_____</p>
<p><b>Corporate Sponsored Scholarships</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> National BDPA Scholarship Fund</li> <li><input type="checkbox"/> Dr. Jesse Bemley Scholarship Fund</li> <li><input type="checkbox"/> Company Named Scholarship</li> </ul>	<p style="text-align: center;">\$100-\$100K</p> <p style="text-align: center;">\$100-\$100K</p> <p style="text-align: center;">\$100-\$100K</p>	<p>Qty: _____</p> <p>Qty: _____</p> <p>Qty: _____</p>	<p>_____</p> <p>_____</p> <p>_____</p>
<p><b>Talent Management System</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 12-Month Access: Unlimited Job Postings</li> <li><input type="checkbox"/> 1-Month Access: Available to Small Businesses, Government and Educational Institutions</li> </ul>	<p style="text-align: center;">\$2,000</p> <p style="text-align: center;">\$500</p>		<p>_____</p> <p>_____</p>
		<b>SECTION TOTAL:</b>	\$ _____

# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

ANNUAL NATIONAL CONFERENCE SPONSORSHIP**			
<p><b>Registration Sponsor (1 only)</b></p> <ul style="list-style-type: none"> <li>● Exclusive Sponsorship Acknowledgement as the Registration Sponsor</li> <li>● Signage at Registration Area Bearing Company's Logo</li> <li>● Two (2) Full Conference Passes</li> <li>● One (1) Page Ad in Conference Guide</li> </ul>	\$5,000		_____
<p><b>Cyber Café Sponsor (1 only)</b></p> <ul style="list-style-type: none"> <li>● Exclusive Sponsorship Acknowledgement as the Cyber Cafe Sponsor</li> <li>● Signage at Entry Bearing Company's Logo</li> <li>● Inclusion of One (1) Sponsor-Supplied Item in Attendee Conference Bag</li> <li>● Two (2) Full Conference Passes</li> <li>● One (1) Page Color Ad in Conference Guide</li> </ul>	\$25,000		_____
<p><b>Keynote Speaker Sponsor (3 only)</b></p> <ul style="list-style-type: none"> <li>● Exclusive Sponsorship Acknowledgement as the Keynote Speaker Sponsor</li> <li>● Signage at Entry Bearing Company's Logo</li> <li>● Opportunity for one Company Representative to Introduce the Speaker</li> <li>● Opportunity to Place One (1) Sponsor-Supplied Item on Each Seat Within Speaking Area</li> <li>● Two (2) full Conference Passes</li> <li>● One (1) Page Color ad in Conference Guide</li> </ul>	\$8,000		_____
<p><b>Panel Sponsor</b></p> <ul style="list-style-type: none"> <li>● Exclusive Sponsorship Acknowledgement for Panel Session</li> <li>● Signage at Entry Bearing Company's Logo</li> <li>● Opportunity for one Company Representative to Introduce the Panel</li> <li>● Opportunity to Place One (1) Sponsor-Supplied Item on Each Seat Within Panel Area</li> <li>● Two (2) Full Conference Passes</li> <li>● One (1) Page Color Ad in Conference Guide</li> </ul>	\$10,000		_____



# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

<b>STUDENT ACTIVITIES*</b>			
<p><b>HSCC Sponsorship Program</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Membership Renewal for 25 Teams</li> <li><input type="checkbox"/> Full Conference Registration for 25 Teams</li> <li><input type="checkbox"/> HSCC Alumni Reception</li> </ul>	\$45,000		_____
<p><b>IT Showcase</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company’s Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$15,000		_____
<p><b>Corporate Scholars Program</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company’s Logo</li> <li><input type="checkbox"/> Private Luncheon for Students and Company Representatives</li> <li><input type="checkbox"/> Exclusive Access to College Juniors and Seniors</li> <li><input type="checkbox"/> Pre-Career Fair Access</li> </ul>	\$15,000		_____
<p><b>College Student Seminar Sponsor</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company’s Logo</li> <li><input type="checkbox"/> Opportunity to Facilitate a Workshop</li> </ul>	\$3,000		_____
<p><b>Student Lunch</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company’s Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$15,000		_____
<p><b>Student Dinner</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company’s Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$15,000		_____
<p><b>Student Off-Site Activity</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> A Festive, Fun-Filled and Educational Activity for the HSCC Students</li> </ul>	\$9,000		_____
<p><b>Student Breakfast</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company’s Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$10,000		_____
<p><b>Co-Sponsor Chapter Competition Team</b></p>	\$2,500		_____
<p><b>Co-Sponsor College Student Registrations</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Registration, Travel, Hotel (per student)</li> </ul>	\$2,600		_____
<p><b>Co-Sponsor Youth Technology Camp</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company’s Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$2,000		_____

# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

AWARDS GALA			
<p><b>AG - Option 1</b></p> <ul style="list-style-type: none"> <li><input type="radio"/> Exclusive Sponsorship Acknowledgement for Awards Gala Event</li> <li><input type="radio"/> Signage at Entry Bearing Company's Logo</li> <li><input type="radio"/> Stage Signage Bearing Company's Logo</li> <li><input type="radio"/> Opportunity to Introduce and/or Provide Keynote Speaker</li> <li><input type="radio"/> Two (2) Reserved Tables to Accommodate 20 People</li> <li><input type="radio"/> Reserved Table Signage Bearing Company's Name</li> <li><input type="radio"/> Ten (10) Conference Passes</li> <li><input type="radio"/> One (1) Page Color Ad in Conference Guide</li> </ul>	\$75,000		_____
<p><b>AG - Option 2</b></p> <ul style="list-style-type: none"> <li><input type="radio"/> Exclusive Sponsorship Acknowledgement for Awards Gala Reception</li> <li><input type="radio"/> Signage at Entry Bearing Company's Logo</li> <li><input type="radio"/> 1 Reserved Table to Accommodate 10 People</li> <li><input type="radio"/> Reserved Table Signage Bearing Company's Name</li> <li><input type="radio"/> Five (5) Conference Passes</li> <li><input type="radio"/> One (1) page Color Ad in Conference Guide</li> </ul>	\$35,000		_____
<p><b>AG - Option 3</b></p> <ul style="list-style-type: none"> <li><input type="radio"/> Signage at Entry Bearing Company's Logo</li> <li><input type="radio"/> One (1) Reserved Table to Accommodate 10 People</li> <li><input type="radio"/> Reserved Table Signage Bearing Company's Name</li> </ul>	\$5,000		_____
<p><b>AG - Option 4</b></p> <ul style="list-style-type: none"> <li><input type="radio"/> One (1) Reserved Table to Accommodate 10 People</li> <li><input type="radio"/> Reserved Table Signage Bearing Company's Name</li> </ul>	\$2,000		_____
<p><b>AG - Option 5</b></p> <ul style="list-style-type: none"> <li><input type="radio"/> Awards Gala Ticket</li> </ul>	\$250	Qty: _____	_____

# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

<b>CAREER FAIR &amp; TECHNOLOGY EXPO</b>			
<p><b>Event Sponsorship (1 only)</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 20 Career Fair Registrations</li> <li><input type="checkbox"/> Corporate Logo in all Career Fair Promotions</li> <li><input type="checkbox"/> Branding as Overall Sponsor</li> <li><input type="checkbox"/> Premium Location Island Display</li> <li><input type="checkbox"/> Color 2-page Program Ad</li> <li><input type="checkbox"/> Banner at <a href="http://www.psijobfair.com">www.psijobfair.com</a> and <a href="http://www.bdpa.org">www.bdpa.org</a></li> </ul>	\$35,000		_____
<p><b>Executive Sponsorship</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 16 Career Fair Registrations</li> <li><input type="checkbox"/> Premium Location Island Display</li> <li><input type="checkbox"/> Color 2-page Program Ad</li> <li><input type="checkbox"/> Access to the Event Database</li> <li><input type="checkbox"/> Banner at <a href="http://www.psijobfair.com">www.psijobfair.com</a> and <a href="http://www.bdpa.org">www.bdpa.org</a></li> </ul>	\$20,000		_____
<p><b>Professional Sponsorship</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 8 Career Fair Registrations</li> <li><input type="checkbox"/> 2 Booths</li> <li><input type="checkbox"/> Full Color Program Ad</li> <li><input type="checkbox"/> Access to Event Database</li> <li><input type="checkbox"/> Banner at <a href="http://www.psijobfair.com">www.psijobfair.com</a> and <a href="http://www.bdpa.org">www.bdpa.org</a></li> </ul>	\$10,000		_____
<p><b>Government/Non-Profit/Education</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 4 Career Fair Registrations</li> </ul>	\$3,000		_____
<p><b>Corporate Rate</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> 4 Career Fair Registrations</li> </ul>	\$5,000		_____
<p><i>All booths are 8' x 10' and include draped table &amp; 2 chairs</i></p>			

# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

IT GOLF CLASSIC			
<p><b>Title Sponsor Package</b></p> <ul style="list-style-type: none"> <li>● Named as NBDPA IT Golf Classic Sponsor</li> <li>● 12 Golfers</li> <li>● Speaking Opportunity at the Golf Awards Luncheon</li> <li>● Logos on Selected Prizes</li> <li>● Signage Around the Golf Classic and During Awards Luncheon &amp; Podium</li> <li>● Cart (electronic) Signage</li> <li>● 2 NBDPA Conference Awards Gala Tables<sup>1</sup></li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	\$25,000		_____
<p><b>Eagle Package</b></p> <ul style="list-style-type: none"> <li>● Signage Around the Golf Classic (1/2 of title sponsor)</li> <li>● 8 Golfers</li> <li>● Speaking Opportunity at the Golf Awards Luncheon</li> <li>● Logos on Selected Prizes</li> <li>● Cart (electronic) Signage</li> <li>● 1 NBDPA Conference Awards Gala Table<sup>1</sup></li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	\$10,000		_____
<p><b>Birdie Package</b></p> <ul style="list-style-type: none"> <li>● Two Course Signs (1 on front &amp; 1 on back)</li> <li>● Cart (electronic) Signage</li> <li>● Logo on Selected Prize</li> <li>● 4 Golfers</li> <li>● 4 Tickets to the NBDPA Conference Awards Gala (1/2 table)<sup>1</sup></li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	\$5,000		_____
<p><b>Hole in One Package</b></p> <ul style="list-style-type: none"> <li>● Signage on 1 par 3 (par 3 sponsor)</li> <li>● Cart (electronic) Signage</li> </ul>	\$2,500		_____
<p><b>Company message displayed on prize you supply</b></p> <ul style="list-style-type: none"> <li>● If Hole-in-1 is Obtained, Presentation Opportunity at the Golf Awards Luncheon but if not, Auction During Luncheon</li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>			
<p><b>Par Package (Souvenir Item package)</b></p> <ul style="list-style-type: none"> <li>● Logo on Selected Item</li> <li>● Cart (electronic) Signage</li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	\$1,500		_____

<p><b>Driving Range Package</b></p> <ul style="list-style-type: none"> <li>● Signage at the Driving Range</li> <li>● Trick Shot Sponsor</li> <li>● Registration Table Signage</li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	<p>\$1,500</p>		<hr/>
<p><b>Photo Gallery Package</b></p> <ul style="list-style-type: none"> <li>● Photo Gallery Signage at the Awards Luncheon</li> <li>● Registration Table Signage</li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	<p>\$1,200</p>		<hr/>
<p><b>Beverage Cart Package</b></p> <ul style="list-style-type: none"> <li>● Signage on Beverage Cart</li> <li>● Registration Table Signage</li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	<p>\$1,000</p>		<hr/>
<p><b>Bogey Package</b></p> <ul style="list-style-type: none"> <li>● Signage at (2) Holes</li> <li>● Coupons Distributed by Staff</li> <li>● \$600 if Donate a Gift</li> <li>● Recognition in Selected Conference Publications<sup>2</sup></li> </ul>	<p>\$750</p>		<hr/>
<p><b>Individual Golfer</b></p>	<p>\$200</p>		<hr/>
<p><sup>1</sup> Requires completion of a golf registration form</p>			
<p><sup>2</sup> Deadlines apply</p>			

# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

RECEPTIONS/HOSPITALITY SUITES			
<p><b>Dignitaries' Reception (1 only)</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Exclusive Sponsorship Acknowledgement as the Reception Sponsor</li> <li><input type="checkbox"/> Panel Discussion</li> <li><input type="checkbox"/> Signage at Entry Bearing Company's Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$20,000		_____
<p><b>Corporate Executive Reception</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Invitation Only (<i>List Provided by Sponsor</i>)</li> <li><input type="checkbox"/> Exclusive Sponsorship Acknowledgement as the Reception Sponsor</li> <li><input type="checkbox"/> Signage at Entry Bearing Company's Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$12,000		_____
<p><b>Corporate Hospitality Reception</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Open to all Conference Attendees</li> <li><input type="checkbox"/> Exclusive Sponsorship Acknowledgement as the Reception Sponsor</li> <li><input type="checkbox"/> Signage at Entry Bearing Company's Logo</li> </ul>	\$8,000		_____
<p><b>Founder's Reception (1 only)</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Invitation Only (Lifetime Member Recognition)</li> <li><input type="checkbox"/> Exclusive Sponsorship Acknowledgement as the Reception Sponsor</li> <li><input type="checkbox"/> Signage at Entry Bearing Company's Logo</li> </ul>	\$5,000		_____
<p><b>Special Event Sponsor</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Late Night Fundraising Activity</li> <li><input type="checkbox"/> Signage at Entry Bearing Company's Logo</li> </ul>	\$5,000		_____
<p><b>NBDPA Leadership Reception</b></p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Signage at Entry Bearing Company's Logo</li> <li><input type="checkbox"/> Opportunity to Provide an Executive Speaker</li> </ul>	\$2,000		_____

# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

<b>PROMOTIONAL ITEMS</b>			
<i>Deadline to deliver items to BDPA will apply</i>			
<b>Adult – Conference Registration Bags</b> <input type="checkbox"/> Company’s Logo, Along with NBDPA Logo Imprinted on Bag	\$12,000		_____
<b>Youth – Conference Registration Bags</b> <input type="checkbox"/> Company’s Logo, Along with NBDPA Logo Imprinted on Bag	\$4,000		_____
<b>Conference Bag Stuffers</b> <input type="checkbox"/> Company’s Products/Literature Stuffed in Conference Bags	\$2,500		_____
<b>Notebook Sponsor</b> <input type="checkbox"/> Company’s Logo, Along with NBDPA Logo Imprinted on Lanyard	\$2,000		_____
<b>Lanyards</b> <input type="checkbox"/> Company’s Logo, Along with NBDPA Logo Imprinted on Lanyard	\$4,000		_____
<b>ADVERTISING OPPORTUNITIES</b>			
	B/W	Color	
<b>Conference Program Guide</b>			
<input type="checkbox"/> Full Page	\$1,000	\$1,500	_____
<input type="checkbox"/> Half Page	\$750	\$1,250	_____
<input type="checkbox"/> Inside Front Cover	N/A	\$2,500	_____
<input type="checkbox"/> Inside Back Cover	N/A	\$2,000	_____
<input type="checkbox"/> Back Cover	N/A	N/A	_____
<input type="checkbox"/> Center Spread	\$2,500	\$3,500	_____
<b>Career Fair Guide</b>			
<input type="checkbox"/> 5 x 8 Full Page	\$595	\$795	_____
<input type="checkbox"/> Cover Inside Front	\$795	\$995	_____
<input type="checkbox"/> Cover Inside Back	\$795	\$995	_____
<input type="checkbox"/> Cover Outside Back	\$995	\$1,195	_____
<input type="checkbox"/> Center Spread	\$1,195	\$1,395	_____
<b>Online Advertising Options</b>			
Web Banner on <a href="http://www.bdpa.org">www.bdpa.org</a> Website			
<input type="checkbox"/> Entire Web site 200 x 600 pixels (per quarter)	\$2,000		_____
<input type="checkbox"/> Entire Web site 200 x 600 pixels (per year)	\$6,000		_____



# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

Conference Registration / Ala Carte	Member	Non-Member	
<input type="radio"/> Early Bird ( <i>until February 28<sup>th</sup></i> )	\$500	\$600	_____
<input type="radio"/> Regular ( <i>March 1 – August 1</i> )	\$1,000	\$1,100	_____
<input type="radio"/> Onsite	\$1,500	\$1,600	_____
<input type="radio"/> Lifetime Member	\$500	N/A	_____
<input type="radio"/> Student ( <i>until July 1</i> )	\$250	N/A	_____
<input type="radio"/> Student Onsite	\$350	N/A	_____
<input type="radio"/> HSCC Chaperones/Coordinator	\$250	N/A	_____
<i>Presenters (50% discount on registration)</i>			
<i>Presidents (50% discount on registration)</i>			

### In-Kind Donations

*Values of donated items will be determined in cooperation with the National BDPA Office.*

- |   |   |
|---|---|
| <input type="radio"/> HSCC Computer Equipment         | <input type="radio"/> Youth Technology Camp Equipment |
| <input type="radio"/> Cyber Café Computer Equipment   | <input type="radio"/> Copier Rental                   |
| <input type="radio"/> Technology Lab Equipment        | <input type="radio"/> Fax Machine Rental              |
| <input type="radio"/> Registration Computer Equipment | <input type="radio"/> Administration Support          |
| <input type="radio"/> Audio Visual Equipment Rental   | <input type="radio"/> Prizes                          |
| <input type="radio"/> Internet Access Procurement     | <input type="radio"/> Conference Printing             |
| <input type="radio"/> 2-Way Radios Rentals            |   |

SECTION TOTAL: \$ \_\_\_\_\_

<b>NATIONAL CONFERENCE SPONSORSHIP TOTAL:</b>	\$ _____
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# Portfolio Registration Form

COMPANY NAME: \_\_\_\_\_

LOCAL CHAPTER SPONSORSHIP			
<b>Youth Program Sponsor</b>			
<input type="checkbox"/> Training Materials for High School Students	\$1,500		_____
<input type="checkbox"/> Provide Lunch for Weekend Training Sessions (per session)	\$150		_____
<input type="checkbox"/> Underwrite Student Conference Registration (per student)	\$200		_____
<b>Event Co-Sponsor</b>			
<input type="checkbox"/> HSCC Team Sponsorship	\$5,625		_____
<input type="checkbox"/> HSCC Team Conference Travel	\$5,000		_____
<input type="checkbox"/> Student Computer Camp	\$5,000		_____
<input type="checkbox"/> Regional HSCC Computer Competition	\$4,000		_____
<input type="checkbox"/> Black Family Technology Awareness Week	\$1,200		_____
<input type="checkbox"/> Professional Networking Function	\$600		_____
<b>Event Table Purchase</b>			
<input type="checkbox"/> Banquet, Gala or Luncheon	\$2,000		_____
<input type="checkbox"/> CIO Reception	\$1,500		_____
<b>Publication Advertisement</b>			
<input type="checkbox"/> Co-Sponsor the Chapter Newsletter	\$750		_____
<b>Banquet, Gala or Luncheon Souvenir Book (B/W)</b>			
<input type="checkbox"/> Full Page	\$250		_____
<input type="checkbox"/> Half Page	\$150		_____
<b>General Operating Funds Support</b>			
<input type="checkbox"/> Office Expenses	\$2,500		_____
<input type="checkbox"/> Quarterly Workshop Sponsor	\$2,500		_____
<input type="checkbox"/> Monthly Program Meeting Sponsor	\$500		_____
<b>Student Programs In-Kind Donations</b>			
<input type="checkbox"/> Provide Hi-Tech Facilities for Student Training			
<input type="checkbox"/> Laptop Computers			
<input type="checkbox"/> Transfer Frequent Flyer Miles			
General Operating In-Kind Donations (Describe below)			
_____			
_____			
_____			
Local Chapter Other Support (Describe below)			
_____			
_____			
_____			
<b>LOCAL CHAPTER SPONSORSHIP TOTAL:</b>			\$ _____
<b>TOTAL NBDPA SPONSORSHIP</b>			\$ _____

## Cancellation Policy

### Ad Cancellation Policy

Ad cancellations made more than 60 days prior to the publication's artwork deadline will be refunded without penalty. If cancellation is received less than 60 days prior to the publication's artwork deadline, NBDPA will apply a penalty of 50% of the ad fees. Cancellation requests must be received in writing either by mail, email or fax.

### Sponsorship Cancellation Policy

For non-conference sponsorships, cancellations made more than 60 days before the event will be refunded without penalty. If cancellation is received less than 60 days from the day of the event, NBDPA will apply a penalty of 50% of the sponsorship fee. Cancellation requests must be received in writing either by mail, email or fax.

### Conference Sponsorship Cancellation Policy

Conference sponsorship cancellations made more than 90 days prior to the conference will be refunded without penalty. If the cancellation is received less than 90 days from the first day of the conference, no refunds will be issued. Cancellation requests must be received in writing either by mail, email or fax.

### Exhibit Cancellation Policy

For exhibit cancellations received more than 60 days prior to the conference, VCIA will apply a cancellation penalty of 50% of the exhibit fees. If the cancellation is received less than 60 days from the first day of the conference, no refunds will be issued. Cancellation requests must be received in writing either by mail, email or fax.

### Conference Registration Cancellation Policy

You may cancel without penalty if written cancellation requests are received up to and including 60 days prior to the start of the conference. Due to financial obligations incurred by the NBDPA, a credit less 50% of the registration fee will be issued for written requests received up to and including July 1. No refunds or credits will be issued on cancellation requests received after July 1. Mail cancellation requests to:

National BDPA  
9500 Arena Drive, Suite 350  
Largo, MD 20774

### Conference Badge Replacement Policy

\$50.00 replacement fee for reprinting of badges

*\*Student registrants must include a copy of student identification. We cannot accept registration forms without a check, money order or credit card information. Please read the cancellation policy in this portfolio.*

*\*\*Reserved space only – This does not include set-up fee or any audio visual needs.*